

All eyes on the (9:01:40 PM): Okay, what is the topic for tonight?

carlam@mac.com (9:02:00 PM): Bookings, how to get 'em, how to keep 'em

All eyes on the (9:02:06 PM): What fun stuff did you learn?

withstamps (9:02:25 PM): I really like Belindas take on bookings

All eyes on the (9:03:01 PM): I have not had a chance to really listen to my tapes I'm sorry to say.

withstamps (9:03:09 PM): I will go back and listen to the part about the booking binder again.

withstamps (9:03:19 PM): I took them on a drive with me...

carlam@mac.com (9:03:40 PM): It's been a bit since I listened to it. Shari, I know you've been listening recently.

All eyes on the (9:03:50 PM): My car only has a CD player.

carlam@mac.com (9:04:00 PM): What are a couple of points she made that stood out for you?

withstamps (9:04:14 PM): Put me on the spot...ummm

withstamps (9:04:27 PM): Leaving the workshop with a date!

carlam@mac.com (9:04:37 PM): Belinda says she will be coming out with CD of these tapes soon.

withstamps (9:05:14 PM): Booking up to 2-3 weeks away...and no further. Liked this idea

All eyes on the (9:05:21 PM): I have a friend that could put them onto a CD for me, I just realized that.

carlam@mac.com (9:05:30 PM): Perfect!

withstamps (9:05:51 PM): I plan on going back to them...

withstamps (9:06:08 PM): What have you been using?

withstamps (9:06:22 PM): To boost bookings that is..

All eyes on the (9:06:26 PM): Going back to what?

withstamps (9:06:31 PM): The tapes

carlam@mac.com (9:06:41 PM): I thought I had a problem with no more than 2-3 weeks away, because I thought people wouldn't want to see me again that soon. But my March calendar just filled up.

All eyes on the (9:07:02 PM): What is boost bookings?

withstamps (9:07:14 PM): Congrats i saw what a busy few days you are going to have

withstamps (9:07:28 PM): ...boost...get more

All eyes on the (9:07:36 PM): I want more

carlam@mac.com (9:07:43 PM): I put out a list of all the dates I have available and they can pick from those. It is much easier for them than trying to look at a calendar and coordinate.

carlam@mac.com (9:08:01 PM): People think they want a Friday night workshop, but when none are available, they pick something else.

withstamps (9:08:20 PM): *That is great... empty dates are very overwhelming*

All eyes on the (9:08:55 PM): *What am I going to get bookings?*

carlam@mac.com (9:09:11 PM): So, I think there are two different kind of bookings, bookings from workshops, and bookings not from a workshop.

carlam@mac.com (9:09:29 PM): Bookings not from a workshop are called creative bookings

carlam@mac.com (9:10:01 PM): You have to go out and get them. This is where you are at in the beginning of your Stampin' Up! career.

carlam@mac.com (9:10:26 PM): Wish I had gone back and listened to those introductory tapes prior to this chat, but I didn't.

All eyes on the (9:10:28 PM): *I just want to start having atleast 2 to 4 a month*

carlam@mac.com (9:10:52 PM): That is a goal and that is great!!! Write it down. That is step one!

carlam@mac.com (9:11:06 PM): Next, let's develop a plan to get those 2 to 4 per month.

All eyes on the (9:11:17 PM): *But where do I go now?*

carlam@mac.com (9:11:31 PM): to the 40 guests in 4 minutes flier!

withstamps (9:11:38 PM): *She says something about not to count on your friends and family. I agree... Keep them in the loop but don't get down when they say "no"*

withstamps (9:11:56 PM): *That is a great tool!*

carlam@mac.com (9:12:15 PM): There will be a lot of no's in this business. No's don't always mean no forever, sometimes just not right now.

carlam@mac.com (9:12:31 PM): Fill out the flier with the names we discussed yesterday.

All eyes on the (9:12:33 PM): *I don't like no*

withstamps (9:12:47 PM): *Helps you think outside your friends you see all the time...opening the door to your 2-3 level of friends.*

All eyes on the (9:12:48 PM): *I will do that tonight*

carlam@mac.com (9:13:42 PM): I'm sorry, but it happens. The thing to remember is that they are not saying no to you personally, just no to what you are offering. There is an activity called "100 No's". You have to continue making calls and contacts until you

carlam@mac.com (9:13:57 PM): get 100 No's. You'd be amazed at how many yeses you get in the process!

withstamps (9:14:13 PM): *Where is the info on that?*

All eyes on the (9:14:26 PM): *Yes where is this info*

carlam@mac.com (9:14:38 PM): I'll find it and post in on my website. Just something I read recently, I'll research it.

withstamps (9:14:48 PM): *Thanks*

carlam@mac.com (9:15:18 PM): Belinda speaks of building the customer first

All eyes on the (9:15:41 PM): *If I am a little slow reponding it is because I am fixing Mr. Joe something to eat.*

All eyes on the (9:16:01 PM): *Yes I remember that about building the customer*

carlam@mac.com (9:16:09 PM): Ah, Multi tasking!

All eyes on the (9:16:53 PM): *I pulled out my notes from when she spoke in Concord*

carlam@mac.com (9:17:15 PM): It means letting your contacts know you value them as a customer first, then build them up as a hostess, then on to possibly a recruit.

carlam@mac.com (9:17:26 PM): those are her steps

withstamps (9:17:29 PM): *It has been so long...*

carlam@mac.com (9:17:48 PM): I haven't seen a date for a Portland seminar yet. I'll keep you posted.

withstamps (9:17:57 PM): *good..*

withstamps (9:19:35 PM): *Those steps build a good bond as well. I would rather "buy" from someone I knew and liked other than just some random person.*

carlam@mac.com (9:19:58 PM): Network while you wait. One of the best passive ways to network your business is to read one of your catalogs while you're waiting.

carlam@mac.com (9:20:09 PM): Think of all the places you wait: at the doctor or dentist office, in line at the bank or store, school, kids' games and extracurricular activities.

All eyes on the (9:20:13 PM): *Build them up how? You'll have to break it all the way down for me*

carlam@mac.com (9:20:23 PM): While you're waiting, pull out one of your catalogs and casually look through it.

carlam@mac.com (9:20:33 PM): Keep an eye out for anyone who might be trying to sneak a peek or see what you're reading.

All eyes on the (9:20:41 PM): *I am a home body, told you I have to get out more*

carlam@mac.com (9:20:47 PM): . Then say, "Oh, I just got my new catalog today... would you like to take a look?"

withstamps (9:20:48 PM): *found this true...*

carlam@mac.com (9:20:58 PM): I'm a representative with Stampin'Up! and we're giving away free things this month!

carlam@mac.com (9:21:10 PM): I think I have an extra catalog here if you'd like to take a look." Or, "Have you heard of Stampin' Up!?"

carlam@mac.com (9:21:20 PM): I'd love to tell you all about it!" Or, "Do you like rubberstamps?"

carlam@mac.com (9:21:34 PM): I do home and office shows and I'd love to give you some free products this month!"

carlam@mac.com (9:21:46 PM): This is an excellent way to start a conversation, which is the name of the game in networking

carlam@mac.com (9:21:54 PM): There is actually enough time in many situations to strike up a conversation and build a quick rapport with someone

All eyes on the (9:22:00 PM): *That is a lot of stuff to remember*

carlam@mac.com (9:22:11 PM): The line at the bank, for example, is sometimes 15-20 minutes, which affords plenty of time to establish a brief rapport, exchange phone numbers or even secure an appointment.

carlam@mac.com (9:22:20 PM): This is an easy and non-confrontational way to make a new contact as a potential hostess or sponsor lead.

carlam@mac.com (9:22:47 PM): Just notes I saved from Belinda's newsletter, not something you have to remember now, just planting seeds of thought

withstamps (9:22:48 PM): *Wear your new stamped shirt...*

carlam@mac.com (9:23:26 PM): You can save this chat to your computer and refer back later!

All eyes on the (9:24:03 PM): *How do I do that? I was taking notes.*

carlam@mac.com (9:24:42 PM): "File" "Save" or command (the flowery looking button) "s"

withstamps (9:24:49 PM): *That is how I met my first contact here. I was at a craft fair and someone was selling hand stamped cards. I commented on how nice her work was (she wasn't there) and the lady next to me got chatting.*

All eyes on the (9:25:48 PM): *I guess I just have to really start getting out*

carlam@mac.com (9:26:36 PM): Remember, you do get out now....out to the grocery store, out to the bank, out to the doctor. All those places you regularly go, just think of them as possibilities now!!!

withstamps (9:27:20 PM): I met someone on the plane ride home... just looking at my catty!

withstamps (9:27:42 PM): The attendant even asked what it was

All eyes on the (9:28:42 PM): *I really don't. I go to the grocery store maybe once every other month and the bank probably never now that I pay my bills on line and have direct deposit and I don't visit the doctor's office often either. You thought that I was*

All eyes on the (9:28:51 PM): *joking*

carlam@mac.com (9:29:36 PM): oh man how I would love to only have to go to the grocery store once every other month!

withstamps (9:29:54 PM): meee tooo

All eyes on the (9:30:01 PM): *I am going to try and do better and be more outgoing.*

All eyes on the (9:30:35 PM): *I don't like to shop. I'll send Joe to get whatever we might run out of.*

withstamps (9:30:37 PM): I found you to be outgoing...the first time i met you

All eyes on the (9:30:49 PM): *How was that?*

withstamps (9:31:04 PM): I could tell you loved stamping!

withstamps (9:31:15 PM): You were very excited

All eyes on the (9:32:42 PM): *Yes, but does that make me outgoing? Being around Carla you cant help but be excited.*

withstamps (9:32:51 PM): True!

carlam@mac.com (9:33:08 PM): You're gonna make me cry!!!

carlam@mac.com (9:33:20 PM): One demonstrator I know has little trinkets (stamped, of course) that she gives to anyone who helps her, the bank teller, cashier, receptionist, etc. This starts the conversation

withstamps (9:33:41 PM): But just let that show all the time. I remember something Belinda said about not overwhelming your customers.. I have really had to work on that one

All eyes on the (9:34:08 PM): *I don't think that would be a problem for me*

withstamps (9:34:09 PM): I get tooo excited to quick

carlam@mac.com (9:34:31 PM): simple little post it note holders, simple little potpourri bags (cello bags with holes punched in them and stamped toppers)

withstamps (9:34:35 PM): That is a good idea. With your name and number on the back.

carlam@mac.com (9:35:14 PM): yup, name and number and contact me if you would like to learn how to make these, or greeting cards, attend classes, or whatever you want to advertise

All eyes on the (9:35:15 PM): *I have started making little things to give to my co-workers on the different holidays, now I just need to take that futher.*

carlam@mac.com (9:35:24 PM): Perfect!!!!

withstamps (9:35:33 PM): I hand out minis a lot. It is a great tool for them to see the product

carlam@mac.com (9:36:17 PM): Yes, carry them with you at all times!!! You don't even have to give it to them to keep, if you don't want, but make sure they have your name and number and get their name and number!

carlam@mac.com (9:36:30 PM): Add the name and number to your contact list

withstamps (9:36:31 PM): Remember all those co-workers have a life..sisters, friends etc.

carlam@mac.com (9:36:52 PM): And they can introduce you to people you wouldn't have met otherwise

All eyes on the (9:37:24 PM): *I sometimes am a little scared to give out my personal information due to the line of work that I am in.*

withstamps (9:37:28 PM): This is a great idea (to get their info) how often do we never call back someone we get a business card from.

carlam@mac.com (9:37:41 PM): completely understand able.

carlam@mac.com (9:37:55 PM): just more reason to get their info and call them.

carlam@mac.com (9:38:16 PM): what are you comfortable with handing out? e-mail is fairly safe, yes?

withstamps (9:39:01 PM): Do you have an email just for this? I think Linda Hoven uses a PO box

All eyes on the (9:39:20 PM): *I've been thinking about that and I think that I might start using my cell number that way they will have to leave a message because it is off most of the time.*

carlam@mac.com (9:39:42 PM): Great idea!

All eyes on the (9:39:49 PM): *I have a P.O Box also.*

withstamps (9:39:57 PM): Make sure you put on your message best time to call back and that you are a su demo.

All eyes on the (9:40:08 PM): *Not if the person is like me.*

All eyes on the (9:40:20 PM): *I will*

All eyes on the (9:41:26 PM): *I chose Carla over Rhonda because Carla*

sturdygirlstamps (9:41:32 PM): so, booking?

All eyes on the (9:42:34 PM): *Carla was available and Rhonda wasn't. When I want something I don't like to wait.*

withstamps (9:43:49 PM): *I get that too.. My mom got a list for demos in her area and got to #4-5 because the others never called her back*

All eyes on the (9:44:57 PM): *Rhonda did call back but Carla beat her to it. But I am very glad that I chose Carla, she is the best in my book*

sturdygirlstamps (9:45:13 PM): Valerie - are you a booking queen yet?

carlam@mac.com (9:45:28 PM): We've been talking "creative bookings", bookings booked not from a workshop

withstamps (9:46:08 PM): *What about putting up a flyer*

carlam@mac.com (9:46:27 PM): What about a lunch break workshop?

All eyes on the (9:46:30 PM): *Putting up a flyer where?*

sturdygirlstamps (9:46:31 PM): creative bookings: You can't have what you don't ask for.

withstamps (9:46:37 PM): *Anywhere*

All eyes on the (9:47:00 PM): *Nope that wont work for me*

sturdygirlstamps (9:47:26 PM): How many of you believe that if you will ask you will get the bookings, workshop or no?

All eyes on the (9:47:44 PM): *I don't get a lunch break at my job, straight 8*

sturdygirlstamps (9:48:01 PM): do you believe people will say yes when you ask?

withstamps (9:48:10 PM): *I ask...I expect and not worried if they say no*

All eyes on the (9:48:11 PM): *Nope*

withstamps (9:48:20 PM): *the worst thing they can say is no*

sturdygirlstamps (9:48:28 PM): nope, you don't believe?

All eyes on the (9:48:40 PM): *yes and that is enough for me*

withstamps (9:48:41 PM): *I forgot to say I expect a yes*

All eyes on the (9:49:00 PM): *I think that they will say no*

sturdygirlstamps (9:49:16 PM): what would happen if you decided to think that they would say yes?

All eyes on the (9:50:01 PM): *I don't know, I would probably be upset if they said no after I thought they were going to say yes*

withstamps (9:50:28 PM): move on to the next person.. back to the 100 no thing

sturdygirlstamps (9:50:42 PM): what if you only counted the "yesses" and forgot about the no's?

sturdygirlstamps (9:50:58 PM): Do you get everything you want every time you try?

sturdygirlstamps (9:51:42 PM): probably not. but you try again.

All eyes on the (9:51:46 PM): *You don't want the answer to that*

sturdygirlstamps (9:52:04 PM): so, why not ask for those bookings?

carlam@mac.com (9:52:09 PM): Amy, we talked a little bit about the 100 no's challenge. keep asking until you get 100 no's, you'll be amazed at how many yes's you get along the way.

sturdygirlstamps (9:52:20 PM): great idea.

withstamps (9:52:32 PM): Sorry for not filling that in

All eyes on the (9:52:34 PM): *I'm going to have to read that one*

sturdygirlstamps (9:52:42 PM): ask and you have a 50% chance of getting what you want.

sturdygirlstamps (9:52:52 PM): don't ask and get 100% of getting nothing.

All eyes on the (9:53:00 PM): *I don't like that %*

sturdygirlstamps (9:53:10 PM): Okay, so you have to ask.

britpib is offline and not available.

All eyes on the (9:53:38 PM): *I am going to start counting the no's*
Brit PIB has entered the chat room.

All eyes on the (9:53:58 PM): *I think that I already have about 10*

sturdygirlstamps (9:53:59 PM): It's the difference between carrying a thimble to the well and a five gallon bucket to the well.

carlam@mac.com (9:57:25 PM): okay, brief recap for stella, tell one key point you have learned this evening...

Brit PIB (9:58:11 PM): I learned that I could have gotten a free set had i paid better attention to what I was doing LOL

sturdygirlstamps (9:58:28 PM): been there, done that!

withstamps (9:58:39 PM): Make little things to hand out to people you meet with your contact info on back...if you would like to learn how...callme

Brit PIB (9:58:40 PM): I bet everyone has

All eyes on the (9:58:58 PM): *I must get out there and talk to almost everyone.*

withstamps (9:59:05 PM): Been burned once real bad by adding wrong!

Brit PIB (9:59:15 PM): lol...I've already learned so much from you Shari

All eyes on the (9:59:19 PM): *and take the no's a yes will come*

sturdygirlstamps (9:59:20 PM): I have to practice what I "preach"!

withstamps (9:59:30 PM): Before they had the cute ticker

withstamps (9:59:45 PM): AMEN! Amy.. I need to as well

withstamps (10:00:05 PM): Glad I could help...that is what we are here for

Brit PIB (10:00:09 PM): what's the cute ticker

withstamps (10:00:28 PM): On the demo home page that keeps track of your sales

Brit PIB (10:00:44 PM): I have a ?

carlam@mac.com (10:01:11 PM): what is the question

All eyes on the (10:01:17 PM): *My first order I didn't order my free stamp either so you are not the first and I am sure not the last.*

Brit PIB (10:01:32 PM): my first order was \$605 but on the net total it say \$713

carlam@mac.com (10:02:00 PM): this is on the check order listing report, correct?

Brit PIB (10:02:05 PM): I was told that it was the cost including the free stuff but I would be charged for it

Brit PIB (10:02:28 PM): I'm sorry...I wouldn't be charge that amount

Brit PIB (10:02:53 PM): I believe it was on the report

carlam@mac.com (10:02:58 PM): I'm not entirely sure what that figure represents as it has never matched up with my numbers

Brit PIB (10:03:23 PM): is it always higher for you too?

carlam@mac.com (10:03:26 PM): You will not be charged that amount because you receive instant income and don't have to pay for 20% of the product.

carlam@mac.com (10:03:45 PM): or in the case of your first order it should be 30%

Brit PIB (10:03:53 PM): the \$605 was before the discount too

carlam@mac.com (10:04:02 PM): My guess is that is a number important to SU!, but not us.

withstamps (10:04:29 PM): That is why we have carla..

carlam@mac.com (10:04:36 PM): Yes, the \$605 was your subtotal and you receive 20 (or 30) % instant income on that

Brit PIB (10:04:46 PM): I'll go back and look at it again tomorrow and email you with more specific info

carlam@mac.com (10:05:46 PM): The number that is actually charged to your credit card (or however you choose to pay) is the final number on the workshop

summary page "Grand Total". You will never see that number again, so print out that final page

Brit PIB (10:05:53 PM): I just placed another small order today...that's the one that I forgot the SAB set..thought that was finished

Brit PIB (10:06:38 PM): Oh that's a good thing to know...thanks Carla

withstamps (10:06:39 PM): I have plenty of extra if you need one...

withstamps (10:06:52 PM): a SAB set that is

All eyes on the (10:06:54 PM): I have an extra one also

carlam@mac.com (10:06:56 PM): Bummer, you can try the "new demo" sob story to Demonstrator Support. Tell them you are a new demo and didn't realize you had made a mistake until it was too late

Brit PIB (10:07:03 PM): LOL...I did get 5 of them

withstamps (10:07:16 PM): Haaaa

withstamps (10:07:31 PM): so you don't need my little one..

carlam@mac.com (10:07:36 PM): They are great to break up as booking gifts, etc. (if you have too many that is!!!)

withstamps (10:07:52 PM): Stell you are going to do great!

Brit PIB (10:08:02 PM): I got 3 duplicates

All eyes on the (10:08:02 PM): That is what I'll do once I get the bookings

withstamps (10:08:13 PM): YOU WILL!

All eyes on the (10:08:37 PM): Yes I will, get the bookings that is

withstamps (10:08:46 PM): Yep

carlam@mac.com (10:08:48 PM): You go girl!!!

Brit PIB (10:08:48 PM): Thanks Shari...I just moved so I have to get out there and meet lots of girls who need a new hobby

All eyes on the (10:09:18 PM): You are not the only one. But I didn't just move

Brit PIB (10:09:42 PM): I just moved 3 times in a year

withstamps (10:09:43 PM): I am in that same boat. It was hard leaving all of my customers in Germany. I know Colleen and the other ladies are taking charge over there

Brit PIB (10:10:04 PM): Oh yeah, they are rolling in customers

Brit PIB (10:10:19 PM): I miss Germany and all the fun we had

withstamps (10:10:25 PM): I have to get back to basics and start fresh

carlam@mac.com (10:10:40 PM): You will be meeting a bunch of new people while setting up your new residence. Advertise! Wear stamped items (pins,

clothing), look through your catalog while waiting in line, give simple thank you gifts to those who help you,

withstamps (10:10:41 PM): It was fun...scrap weekends...

Brit PIB (10:10:46 PM): and I just have to start Lol

carlam@mac.com (10:10:56 PM): with your contact information and get their information so you can contact them again

carlam@mac.com (10:11:15 PM): Make your own new fun here in the states!!!!

carlam@mac.com (10:11:29 PM): It all started with something simple, you can start it again

Brit PIB (10:11:34 PM): yup, a neighbour just gave me some fruit, so I'm stamping her a fruit thank you card :o)

withstamps (10:11:37 PM): Plan on it!

carlam@mac.com (10:11:45 PM): perfect!

withstamps (10:11:48 PM): Cute

Brit PIB (10:12:16 PM): I learned a lot from watching Shari

carlam@mac.com (10:12:39 PM): yes, we all learn from watching each other

carlam@mac.com (10:13:07 PM): i still try to get out to meetings with demonstrators outside my group so I can continue to learn

All eyes on the (10:13:09 PM): *Shari has a lot of info, just like Carla*

withstamps (10:13:10 PM): Some ideas click when we see someone else doing the most simple of things

Brit PIB (10:13:18 PM): yup...I wish my kids would learn something LOL Like leave me alone when I have ink out

Brit PIB (10:13:33 PM): Just kidding

carlam@mac.com (10:13:39 PM): kids, how old?

withstamps (10:13:42 PM): don't have that problem

carlam@mac.com (10:13:48 PM): you will!!!

Brit PIB (10:13:49 PM): Oh ...lots of them

All eyes on the (10:13:52 PM): *I don't either*

Brit PIB (10:14:11 PM): 17 , 13 , 5 and 8 months

carlam@mac.com (10:14:34 PM): OH MY GOODNESS!!!!

Brit PIB (10:14:43 PM): Shari, it'll be your turn soon enough

withstamps (10:14:50 PM): soon...

All eyes on the (10:14:54 PM): *My turn is over*

All eyes on the (10:15:04 PM): *SOON?*

Brit PIB (10:15:09 PM): I like to give homemade gifts...which one of the kids do you want

withstamps (10:15:10 PM): not that soon

carlam@mac.com (10:15:11 PM): Or you could say you've done your time

carlam@mac.com (10:15:18 PM): yes, how soon?

Brit PIB (10:15:33 PM): soon?

withstamps (10:15:39 PM): Funny since that is your job

Valerie..

Brit PIB (10:15:49 PM): like maybe a few months

All eyes on the (10:15:53 PM): *Yes I've did my time, I'll take the 5 year old*

carlam@mac.com (10:16:07 PM): good age, they can stamp!!!

withstamps (10:16:09 PM): My hubby actually need to be in the same State for soon to happen.

Brit PIB (10:16:18 PM): great....he's the one we've been trying to get rid of for a few days

withstamps (10:16:36 PM): Too funny

Brit PIB (10:16:50 PM): LOL, actually he loves to stamp but he's very messy

withstamps (10:16:56 PM): Do you have any workshops planned or classes??

All eyes on the (10:18:39 PM): *I am going to give a workshop to try and get motivated again I think that might be my problem. Not motivated*

Brit PIB (10:18:46 PM): not yet...I have a friend coming for a week and we will be having a stamp fest...I'll invite the few neighbours and friends over too

carlam@mac.com (10:19:28 PM): Valerie, i'll be there for moral support if you like. Just let me know when

withstamps (10:19:46 PM): I agree with the needin to get motivated. Just that short trip to Ca gave me so much motivation. I am in the game again. I have been stamping every day that I have been home

Brit PIB (10:19:48 PM): I didn't really plan on making a business out of it but I know how infectious Stampin up can be so I think it'll take off without having to work too hard

withstamps (10:20:03 PM): True

Brit PIB (10:20:34 PM): and if it takes a few years then that's ok too because my baby is so young

withstamps (10:20:41 PM): I like you insiration you sent off today, Carla, About the bamboo...

All eyes on the (10:20:52 PM): *That's a plan, I will. I didn't plan on a business either, but meeting so many new people is great and they like to stamp too.*

carlam@mac.com (10:21:02 PM): Yes, that was timely, wasn't it!!!

All eyes on the (10:21:09 PM): *Bamboo?*

Brit PIB (10:21:10 PM): you'll have to forgive my typo's ...I'm in the dark typing so I don't wake the kids

carlam@mac.com (10:21:19 PM): Love it!!!

withstamps (10:21:26 PM): *I can't type worth beans...*

All eyes on the (10:21:42 PM): *It's all okay*

carlam@mac.com (10:21:44 PM): Yes, I sent bamboo bulk mail. Let me know if you didn't receive it

withstamps (10:21:59 PM): *I joined just to meet new people...that was almost 7 years ago!*

carlam@mac.com (10:22:06 PM): titled thought for the week

All eyes on the (10:22:09 PM): *I have receive anything, maybe tomorrow*

withstamps (10:22:20 PM): *I have meet my very best friends thru stamping.*

Brit PIB (10:22:25 PM): I got it and loved it

All eyes on the (10:22:29 PM): *Was it an e-mail*

carlam@mac.com (10:22:36 PM): yes, e-mail

Brit PIB (10:22:51 PM): I was even thinking about trying to grow a bamboo just to see it happen

carlam@mac.com (10:22:52 PM): subject: thought for the week

All eyes on the (10:22:53 PM): *Okay I'll have to check*

withstamps (10:23:05 PM): *I am finding it a profitable biz now*

Brit PIB (10:23:22 PM): now that we are not military anymore, I don't plan to move any time soon

Brit PIB (10:23:58 PM): did you find it profitable in Germany

All eyes on the (10:24:24 PM): *Yes, I have it. Didn't go on-line until it was chat time*

carlam@mac.com (10:24:42 PM): good, I always wonder what gets blocked

withstamps (10:25:31 PM): *a bit... I was spending so much over there that I had to suplement our income...but it covers all my supplies and fun stuff I buy. Now a bit more is coming out of it. Well not the past few months but this month was good.*

Brit PIB (10:25:32 PM): the aol spam blocker always blocks the stuff I want to read and not the junk

withstamps (10:41:18 PM): *Carla tell us about your Bash that you had. What did you do?*

All eyes on the (10:41:29 PM): *It was great*

carlam@mac.com (10:42:22 PM): Two simple cards. Had Sam and Jo as make and take demonstrators. Mackensie was my registration and door prize drawing helper. I'll post samples of the make and takes on my web page.

All eyes on the (10:42:59 PM): *My door prize was the two cards*

carlam@mac.com (10:43:17 PM): Yup, my kids, yup, open house but they all but one came right on time. Demo'd pearl ex. I told Duane today, I was

carlam@mac.com (10:43:39 PM): suprised at how intently everyone watched the demonstration

carlam@mac.com (10:43:55 PM): I think it was because they were all done with their make and takes already

Brit PIB (10:45:27 PM): will you email when you've posted your samples

carlam@mac.com (10:46:07 PM): yes, I'll do it before I send out my monthly up!date to my downline

withstamps (10:48:04 PM): *You should do carlas swap every month. Feel free to post picts on the yahoo site*

All eyes on the (10:59:18 PM): *Carla you'll have to tell me how to save this*

carlam@mac.com (10:59:53 PM): 2 weeks it is then, March 14 9pm PST

carlam@mac.com (11:00:25 PM): Save, hit the command key (looks like a flower) and the 's' key