HOSTESS BENEFITS

(PAGE 13)

NET SALES	HOSTESS DOLLARS
$150-299	$15-25
$300-499	$35-50
$500+	$60+

HOSTESS DOLLARS ARE BASED ON NET WORKSHOP SALES AND INCREASE WITH EACH $50 IN SALES. HOSTESS DOLLARS CAN BE USED ON ANY CURRENT CATALOG MERCHANDISE

NET SALES	HOSTESS SETS
$150	LEVEL 1
$300	LEVEL 1 OR 2
$400	LEVEL 1 OR 2 AND ADDITIONAL LEVEL 1
$500	LEVEL 1 AND 2 AND ADDITIONAL LEVEL 1 OR LEVEL 3 AND ADDITIONAL LEVEL 1

HOSTESS LEVEL SETS SHOWN ON PAGES 14-22 OF THE STAMPIN' UP! IDEA BOOK

HERE ARE THE BEST WAYS TO EARN FREE STAMPIN' SUPPLIES AND HAVE A GREAT TIME AT YOUR STAMPIN' UP! WORKSHOP:

- CALL YOUR FRIENDS NOW TO HAVE THEM "HOLD THE DATE" OF YOUR WORKSHOP
- SHARE YOUR IDEA BOOK WITH YOUR FRIENDS WHO CANNOT ATTEND. ENCOURAGE THEM TO ORDER OR HOST THEIR OWN WORKSHOP WHICH INCREASES YOUR HOSTESS BENEFITS
  PAGE 12 SHOWS A GREAT FORMULA FOR YOUR FRIENDS TO GET STARTED WITH CARD MAKING OR SCRAPBOOKING. AN INK PAD & PERSONALIZED STAMP (P198) IS A GREAT INVESTMENT FOR YOUR NON-STAMPING FRIENDS
- SHARE YOUR EXCITEMENT FOR A FUN EVENING OF STAMPIN'. SHOW YOUR IDEA BOOK TO FRIENDS WHO CAN ATTEND. ENCOURAGE THEM TO BRING A FRIEND
- OVER INVITE. EXPECT ABOUT ONE THIRD OF YOUR INVITED GUESTS TO ATTEND
- SERVE LIGHT REFRESHMENTS. I WILL SUPPLY THE "ENTERTAINMENT" FOR YOUR EVENT
- USE THE "YOUR INVITED' POSTCARDS AS A REMINDER ABOUT 10 DAYS PRIOR TO YOUR WORKSHOP. AN ADDITIONAL PHONE CALL 2 DAYS PRIOR IS THE MOST EFFECTIVE WAY TO REMIND PEOPLE TO ATTEND

WE'RE GOING TO HAVE A GREAT TIME!!!

GUEST LIST

NAME	PHONE	CONTACT

WISH LIST

ITEM	PAGE	PRICE

HOW ABOUT EVEN MORE STAMPS?!!!

- 20% OFF ALL YOUR STAMPIN' NEEDS!
- MONTHLY STAMPIN' MAGAZINE FULL OF COLORFUL IDEAS
- FREE DEMONSTRATOR ONLY "GREAT REWARDS" SUPPLIES
- EARN A CRUISE FOR TWO
- ACCESS TO STAMPIN' UP! WEBSITE
  - PATTERN LIBRARY
  - CARDS SAMPLES
  - ONLINE ORDERING
  - BUSINESS SUPPORT
  - DEMONSTRATOR DISCUSSIONS

$199 BUYS ALL THIS PLUS THE CONTENTS OF YOUR DEMONSTRATOR STARTER KIT

YOUR STAMPIN' UP! DEMONSTRATOR STARTER KIT CONTAINS A WIDE ARRAY OF PRODUCTS YOU NEED TO BEGIN YOUR STAMPIN' UP! BUSINESS. THE KIT ALLOWS YOU TO CHOOSE YOUR OWN STAMPS SETS TO BUILD A CUSTOM KIT MADE FOR YOU! SEE INSIDE BACK COVER OF IDEA BOOK & CATALOG

MINIMUM SALES REQUIREMENT ONLY $300 PER CALENDAR QUARTER

ASK ME FOR MORE DETAILS

STAMPIN' UP!®

1 FREE STAMPS!!!

HAVE FUN LEARNING NEW STAMPIN' IDEAS WHILE SPENDING TIME WITH YOUR FRIENDS

HOST A STAMPIN' UP! WORKSHOP

YOU'LL EARN FREE STAMPIN' SUPPLIES WHILE HAVING A GREAT TIME!!!

YOUR STAMPIN' UP! DEMONSTRATOR:
CARLA MURPHY
707/448-1539
CARLAM@MAC.COM

WORKSHOP DATE:_____

WORKSHOP TIME:_____